

Advanon is an early-stage and rapidly growing Fintech Start-Up based in Zurich. We offer an online platform that allows SMEs to sell their open invoices directly to financial investors. By that, we help SMEs to improve their Cash Flow planning and to create new growth opportunities. For the investors, on the other hand, we provide a new, short-term, and high-yielding asset class.

Our team consists of three ambitious entrepreneurs who met while working for Google. We are looking for people that are willing to work in a very exciting environment with lots of opportunities to bring in your own ideas to build up a successful Fintech company.

## **BUSINESS DEVELOPMENT INTERNSHIP (100%)**

## Responsibilities:

- Participate in an innovative and fast-moving Start-Up in the Fintech industry
- Be a part of building a Sales/Marketing organization from start
- Be responsible for building up your own customer portfolio
- Perform data analysis and create of relevant market strategies, in depth customer segmentation, and competitor analysis
- Enjoy extensive flexibility on how to work and being independent
- Plan and create a communication strategy that helps us successfully scale our rapidly growing business.
- Face unforeseen situations where we invite your innovative solutions.

## What we expect:

- Currently enrolled as a graduate student, preferably in the Business Administration field
- Sales experience is an advantage
- Excellent communication skills in German and English, French is an advantage
- Pleasant personality with a hands-on mentality
- Always ready to go the extra mile
- Innovative ideas and a true passion for Start-Ups
- Independent in your way of working and the ability to work under pressure
- Entrepreneurial mindset

## What we offer:

- The possibility to work for an early-stage company and to help us succeed and by that, learn a lot within a short time period.
- Work in a very innovative team and learn directly from the founders (or teach them...)
- Flexible working hours and a very pleasant working atmosphere
- Potential full-time employment at the end of the internship
- Three to six months Internship, starting in July 2015

We are looking forward to get to know you. Please send your complete application to <a href="mailto:hr@advanon.com">hr@advanon.com</a>. Please call +41 79 726 06 16 for any further questions.