



RoomPriceGenie

Are you interested in joining our team?

Please send a CV with a brief introductory letter to:

CONTACT



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Who we are?

RoomPriceGenie was founded in 2017 with the mission to help hoteliers all over the world to get their prices right. Many small hotels are struggling with digitalization and their business is becoming more and more complex. They are losing money and that hurts. And we are here to help!

We have built a solution that helps them to get their prices right within seconds. Our state-of-the-art algorithm analyzes hotel internal and market data to suggest a price at which the hotel can improve their pick-up and revenue.

Our customers come from all over the world and love the product. From the USA to Canada, from Iceland to South Africa, From China to Slovenia and from Italy to the UK, RoomPriceGenie helps hotel owners all over the world.

And now? Now we need to grow our customer base and get the word out to everyone that we are here to help hoteliers get their prices right. And we would love to have you on board for this journey!

What's the deal?

We are looking for someone for a minimum of 3 months as of now. As a Business Development Intern, you support our team to develop and execute Sales and Marketing strategies to help RoomPriceGenie grow globally. As a start-up, we love ambitious approaches and creative ideas. You will get to know our lovely product and will be able to independently interact with customers shortly after. There are millions of hoteliers out there that need our help. **Are you ready?**

What you will do?

- You will support us in further developing our sales and marketing strategies and approaches
- You analyze markets and decide together with us where it is worth it to dive deeper
- Depending on your strengths and your passions, you will be able to focus more on either sales or marketing when it comes to executing the strategies we have developed together
- You will learn about sales and marketing tools and how to use them most efficiently
- You will manage your own projects – we set goals together and you can decide how you get there
- You will have an impact on how a young start-up further develops and can try your own approaches and ideas

Who are we looking for?

- You should be close to finishing your Bachelor's Degree or in your Master's Degree and have an interest in Revenue Management
- You love speaking to people and always want to help others if they have problems
- You show initiative and want to try new things, you are creative and are passionate about sales & marketing
- You have outstanding communication skills and are fluent in both English and German
- You do not take NO as an answer and you are not afraid to run the extra mile.
- You have an entrepreneurial mind-set: you are an ambitious and proactive multi-tasker with the capability to "think out of the box". You are enthusiastic, passionate and eager to learn!

What do we offer?

You are looking to get the start-up fever? We offer you a great place to see what start-up life is like, a flexible work environment where the only thing that counts is performance, the chance to speak to people all over the world and help them make their lives better, an awesome office space in Zug where many things happen on a weekly basis, a fun team of friends that is passionate about their work and where everyone wants to have an impact.